

Westcountry **team** takes technology on the road

Westcountry **team** estate agents are delighted this week as each office receives a brand new notebook computer, which combined with the latest version of **team**'s cutting-edge software, will enable them to take instructions and carry out services real-time while visiting clients in their homes.

The notebook computers, complete with dongle providing the best mobile coverage in the area, are being provided by Westcountry **team** to celebrate the launch of **team** association's bespoke multi-listing system, which has been completely re-written as a brand new 'state of the art' web based software application.

With the new software **team** agents can log in from anywhere, which allows them to work away from the office and also provides the opportunity for demonstration to clients and prospective clients – explaining how the back-office system works to give them a better understanding of the process, along with a tour of www.teamprop.co.uk – **team**'s very own property portal featuring homes for sale with hundreds of independent estate agents nationwide.

Westcountry **team** will be presenting each of its member agent's principles with the Compaq notebook and dongle at the **team** Spring Conference on 5th May, being held at Sandy Park Conference Centre in Exeter and sponsored by My Home Move, The Digital Property Group, **team** Association and Resource Techniques.



Steve Moir, chairman of Westcountry **team**, said: "I am delighted to authorise this initiative as part of our ongoing commitment to supporting our members. The focus is on the Internet at the moment, with a major shift in property marketing patterns reflecting the way people now search for property. However, 28% of households in the South West in 2009* didn't have Internet access and some of those people may struggle to understand not only the concept and the importance of the Internet but also how it can play a considerable part in the sale of their home and now, with our new system, we can take it to them."

team estate agents work together to sell property for their clients, effectively providing a multi-

agency service for a sole agency fee. All properties appear on **teamprop.co.uk** and most of the agent's web sites are linked too, saving valuable search time and providing massive marketing exposure on hundreds of web sites as well as Rightmove, Primelocation, FindaProperty and the other top portals. Westcountry **team** has nearly 70 member offices spread throughout the region - from Penzance to Axminster - and there are over 350 **team** offices nationwide – all independent estate agents providing residential sales, along with many associated services for timely preparation and minimal stress including HIPs, conveyancing, surveying, removals, and with its very own network of Domestic Energy Assessors.

To find your nearest **team** estate agent, visit www.teamprop.co.uk.

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* Source: Office of National Statistics

In the photograph: Steve Moir, chairman of Westcountry **team**

Digital images are available from bubblepr@mac.com

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 70+ members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**'s 'blue sky' image, with transparent team logo on a blue sky background reflects the association's and each individual agent's commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

For further information, please contact:

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