

Press release – 25th August 2009

Henning and Moir proud of double milestone

Hennings Moir, **team** estate agent in Saltash is delighted to have achieved a double milestone this week. On September 19th, the popular agency celebrates its 10th anniversary in its current office on Fore Street. Having successfully traded through two recessions, this week also marks 25 years since the original office first opened in the town.



10 years ago, Hennings Moir opened as a typical estate agency solely selling property, with partners Ian Henning and Steve Moir at the helm and office manager Lyn Downing and a secretary for support. The last 10 years has seen a massive amount of change and the firm has experienced steady expansion and development.

Now synonymous in Saltash and the surrounding area with a reputation for delivering outstanding service and the highest levels of customer satisfaction, Hennings Moir provides estate agency services for the sale of residential property as well as an array of related services including HIPs, conveyancing and auction as an alternative method of sale.

A couple of years after opening, the agency introduced its in-house independent financial adviser, Andy Moir, who is authorised and regulated by Tom French & Associates, to provide mortgages and other financial advice and services.

For the last five years, Hennings Moir has been home to a branch of the Halifax Bank, managed by Ruth Christmas, which offers bank accounts, credit cards and personal loans.

Hennings Moir launched its incredibly successful lettings and property management department in 2006, still headed by the bubbly and highly experienced Karen Gaunt. With the largest portfolio of rental properties in town, Karen provides a comprehensive and flexible service for clients with properties in the town, villages and surrounding countryside.

The most recent service introduced by the agency is Energy Performance Certification, part of the

compulsory HIP required for all properties for sale from December 2007. An EPC is also a legal requirement for all rental properties. Hennings Moir is pleased to have its very own, fully qualified Domestic Energy Assessor - Steve Moir is one of approximately only 30 fully qualified Domestic Energy Assessors serving the whole of the Westcountry.



Ian Henning said: "We've seen a massive amount of change in recent years - in both the market and in the legislation and regulations we have to follow - and we are pleased to have continued trading very successfully throughout the last two recessions. This one is far from over but we believe the property market has seen the worst and is beginning to show good signs of recovery. Many of our clients are loyal, using us every time they move home and a large percentage of our clients come on personal recommendation. We're extremely proud to have earned this reputation and to be able to continue building on it for a brighter future."

For further information, for free advice and guidance or for a no-obligation market appraisal, contact Hennings Moir on 01752 850440 or to view details of property for sale, visit www.henningsmoir.com or www.teamprop.co.uk.

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Digital images are available from bubblepr@mac.com

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 70+ members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**'s 'blue sky' image, with transparent team logo on a blue sky background reflects the association's and each individual agent's commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

For further information, please contact:

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