

Meet the FSB Rentals team

- For property lettings in and around Seaton

FSB Rentals, the lettings department of Fortnam Smith and Banwell, **team** estate agent in Seaton, is delighted with its expansion over the last few months and is proud to manage more property for more clients than ever before.



The dedicated and highly efficient team is now headed up by manager, Sue Wallis. Previously a business owner/ manager and holiday lettings agent, Sue was introduced to Fortnam Smith and Banwell when she became a bank cashier at the Halifax branch in the FSB office. After redundancy in 2006, Sue accepted an invitation to join the FSB family and four years later, is thrilled with her promotion, from senior negotiator to rentals manager.

Senior negotiator, Louisa Merritt joined FSB Rentals in March 2010. Louisa worked in sales for three years then took a break to have children and more recently, owned a local retail business in the town. Having lived in Seaton all her life, Louisa has an excellent knowledge of the town and its properties and is working towards achieving the Technical Award in Residential Letting and Property Management qualification.

The newest member of the FSB Rentals team is negotiator, Lin Walkerdine, who joined in August 2010. A qualified company secretary, Lin has been a project manager for one of the largest housebuilders in the country and has experience in contract negotiation and property law as well as property rentals. Lin applied for a position with Fortnam Smith and Banwell as her family has bought and sold properties via the agency and its approach was always professional, friendly and helpful.

Lin's favourite part of the job is matching tenants with properties and seeing them enjoy their new homes, while Louisa particularly enjoys the day to day contact with people and thrives on the challenges that arise on a daily basis.

Sue said: "Lin, Louisa and I work extremely well as a team, offering help and support to each other in this very demanding job. We provide the best possible service with a rolling selection of

properties for tenants and a choice of packages for our landlords, from a find-only level to a fully managed service with everything taken care of. The job can be challenging at times, but it is all worth it for the best part, which is seeing people settled and happy in their new homes.”

FSB Rentals is the lettings department of Fortnam Smith and Banwell in Seaton, which provides a comprehensive range of services, now including the brand new Home Passport, designed to help sell homes quicker.

For further information, to view a property for sale or to rent or to arrange a free, no-obligation market appraisal for the sale or rental of your property, pop into the Fortnam Smith and Banwell office at 1 Vintage Court in Seaton’s town centre, call FSB Rentals on 01297 21120, sales on 01297 23939 or visit www.teamprop.co.uk.

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In the photo (l-r): Louisa Merritt, Sue Wallis and Lin Walkerdine in the FSB Rentals office

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 70+ members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**’s ‘blue sky’ image, with transparent **team** logo on a blue sky background reflects the association’s and each individual agent’s commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

For further information, please contact:

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