

Sales and lettings expansion for Bodmin's Property Shop

The Property Shop, **team** estate agent with offices on Fore Street in both Bodmin and Lostwithiel, is delighted to announce expansion in Bodmin with the appointment of two new staff members.



Gill Bate began her new role as Senior Sales Negotiator for The Property Shop on 1st June. Having lived just outside Bodmin all her life, Gill has an unprecedented local knowledge, and having spent the last 23 years as the Assistant Manager of the Miller Countrywide office in Bodmin, Gill brings 25 years of local estate agency experience to The Property Shop.

Gill has known Ritchie Bartlett, owner of The Property Shop for many years. Indeed, it was a talking point when the two rival estate agents lived next door to each other about 20 years ago.

Gill, said: "I'm really enjoying my new role at The Property Shop. I love meeting people, overcoming issues and building a rapport with my clients, many of which have come back to me every time to sell their home. Before the Budget, there was a degree of uncertainty in the market but since that and the abolition of HIPs, there are more properties for sale every day. The process now has more flexibility again, in that there are no delays in marketing a home - we can mention properties to potential buyers straight away and we can start marketing properties as soon as the EPC is ordered, which makes a huge difference and the market is responding well, giving buyers more choice."

Sue Gilbert started her new role in the lettings department at The Property Shop in Bodmin, at the end of March. Sue was a receptionist at the May Whetter & Grose office in St Austell when Ritchie worked there over 20 years ago, and her working life has been shaped around bringing up her five now grown up and very successful children.

Sue favours customer-facing roles and is thoroughly enjoying her position in the lettings department. She said: "I love my new role at The Property Shop. We manage a portfolio of over 250 homes and we've always got a steady stream of new ones coming in. We're extremely busy – as soon as a property becomes available, it's gone – the turnover is really high as there is a huge

demand. It is an excellent office to work in, everyone is really friendly and we all pull together to resolve any queries as quickly as possible.”

Ritchie established The Property Shop in 1992 and prides the business on delivering a professional and personal service. He said: “Gill has the reputation of being the best estate agent in Bodmin. Cornish born and bred, Gill has an unrivalled knowledge of the local area and the properties within it, and her personality, organisational skills and experience are second to none. I’m also very pleased to welcome Sue – she has fitted into the team exceptionally well and is a valuable asset to the lettings department, with her fantastic positive attitude, wonderful friendly nature and the ability to make things happen. With the increased confidence in the marketplace, both our Bodmin and Lostwithiel offices have become exceptionally busy and there was a need to expand the business - I was pleased to offer the positions to Sue and Gill and I was delighted when they accepted.”

The Property Shop is Mid Cornwall’s main lettings and property management agent, as well as a highly-regarded **team** estate agent for all types of property throughout Mid Cornwall - from Lostwithiel, Fowey and St Austell to Wadebridge and Camelford, towards Padstow and Rock, and all outlying areas.

The Property Shop provides a comprehensive range of services for landlords, tenants, vendors and purchasers - including free, no obligation market valuations, extensive advertising and online exposure, surveys, conveyancing and property auctions via the **team** network.

For further information, contact The Property Shop in Bodmin on 01208 74182.

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In the photograph (L-R): Kerry Bradley, Sue Gilbert, Julie Fuller, Lorraine Harper and Gill Bate

Digital images are available from bubblepr@mac.com

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 70+ members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**’s ‘blue sky’ image, with transparent team logo on a blue sky background reflects the association’s and each individual agent’s commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

For further information, please contact:

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