

Estate agents' conference hailed a success

Around 150 estate agents flocked to Exeter last month for the **team** Association Spring Conference 2011.



Having returned to the prestigious Sandy Park Conference Centre, home to Exeter Chief's Rugby Club, this year's annual conference delivered on its promises to be both entertaining and informative with a suppliers' trade exhibition, a brand new compere and a line-up of special guest speakers including Dennis Turner, Chief Economist at HSBC.

Richard Rawlings, one of the biggest names in estate agency training and consultancy, compered the event for the first time and presented a number of industry speakers including Martin Suttie of **team** Conveyancing, Stephen Hayter of MyHomeMove and **team**'s IT director Kerry Applin, who demonstrated some very exciting software developments.

Special guest speakers, Adrian Webster and Dennis Turner also took to the podium. Adrian Webster, one of the most popular motivational business speakers in Europe today, was a real treat – hilariously funny with his animated character and highly inspiring. Having confirmed that the recession is both technically and statistically over, Dennis Turner, one of the UK's most highly regarded economists, presented the agents with an engaging, easily-understood overview of the country's current economic status along with an explanation of the contributing factors and what it all means for the future.



The supplier's trade exhibition showcased some of the latest products and services on offer to the industry and delegates enjoyed catching up with old friends and meeting old colleagues.

From all of the agents who attended it was Philip Muzzlewhite, co-founder of Westcountry team and director of Whitton & Laing in Exeter, whose name was drawn at random as the winner of a brand new iPad2.

And Westcountry team was pleased to donate £1,500 to the Cystic Fibrosis Trust, in support of Dennis Turner's involvement with the charity. The donation will allow the charity to continue its



work providing information, advice and support to people with the condition and their families; to work with health providers to ensure fair and safe care of those with Cystic Fibrosis and most importantly, to fund medical research to treat and cure it.

The conference was sponsored by The Digital Property Group (Primelocation and Find-a-Property), Resource Techniques, MyHomeMove and **team** Association.

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In the photographs: Delegates at the **team** Spring conference 2011; Dennis Turner, chief economist at HSBC; and Dennis Turner accepting a cheque for £1,500 for the Cystic Fibrosis Trust from Steve Moir, chairman of Westcountry **team**



Digital images are available from bubblepr@mac.com

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 63 members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**'s 'blue sky' image, with transparent team logo on a blue sky background reflects the association's and each individual agent's commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

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