

Devon agency Dart & Partners celebrates 40th anniversary

- Refurbished office reflects changing times and needs of estate agency

Dart & Partners, **team** estate agency in Teignmouth on the south coast of Devon, is thrilled to celebrate its 40th anniversary with the complete refurbishment of its prime town centre showroom.



Colin Dart opened the doors of Dart & Partners for clients buying, selling and letting property in and around the town in 1971 and the agency has enjoyed a leading position in the local marketplace for a number of years.



With mood lighting and leather sofas, the new modern showroom is relaxed, inviting and reflects the changing times and needs of estate agency with a courtesy area for guests to enjoy a cup of tea or coffee while browsing the agency's extensive sales and rental portfolios.

John Hall, senior partner of Dart & Partners for the last 22 years, said:

"It isn't just what you see that's impressive - the technology behind the scenes is equally as impressive with unique software, fast wi-fi broadband and window monitors displaying our properties in addition to stylish new back-lit displays giving our properties the very best



exposure possible in the heart of the town. We used local trades' people and businesses to carry out the re-fit – we've received some excellent feedback and are delighted with the results."

Mel Gore, managing partner, continued: "The state of the property market is as unclear now as it was a year ago but locally, Dart & Partners can report a great start to 2011, busy on both the sales and letting fronts. In fact, the number of sales agreed by us in January increased by 25% compared to January 2010 and our lettings team reported a 71% increase in the amount of properties on its portfolio over the last two years. Our success over the last four decades and our substantial growth, particularly in recent years, is a result of many factors - not least that we have

the best team of individuals in the town, who pride themselves on delivering a totally personal and professional, thorough and efficient service to our clients.”

Mel concluded: “The re-fit is a clear statement of our intent to remain the market leader, and I can confirm that people are moving, there is life in the property market but correct pricing is essential.”

With a nine-strong team, Dart & Partners enjoys a prominent town centre location open seven days a week and is a member of **team** as well as the NAEA and the Ombudsman Scheme for additional peace of mind.

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In the photographs: Internal and external shots of Dart & Partners’ new and improved, refurbished office in Teignmouth

Digital images are available from bubblepr@mac.com

Notes to editors:

Westcountry **team** is part of **team** Association, the largest organisation for independent estate agents in the UK, with hundreds of members. Westcountry **team** covers Cornwall, Devon and West Dorset, and consists of 63 members at this time, all of which work together to sell property for clients, and are actively committed to their nominated charity, Macmillan Cancer Support. **team**’s ‘blue sky’ image, with transparent team logo on a blue sky background reflects the association’s and each individual agent’s commitment to providing a clear, transparent service to their clients and conducting business in a straightforward, honest and professional way.

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